



Solutions > Commercial

At DC Elevator, we take business-to-business literally. Our company was founded to provide the best solutions in all matters of elevator technology. As Kentucky's largest independent elevator company, our business has grown, as has the trust our clients have in us.

Commercial Solutions at Any Scale

Business-to-Business is in our DNA. Founded in 1977 by Danny and Charlie Breden, we set out to provide our customer base with skilled technicians and prompt, personalized service at a competitive price.

As Kentucky's largest independent elevator company, our flexibility is unmatched. The infrastructure and coverage in our service footprint, built and strategically maintained during four decades of operation, allows us to serve commercial customers of all sizes.

Independent. Valuable. Proven.

We have partnered with architects, builders, contractors, and planning organizations, spanning over four decades for commercial installation projects.

Our company provides solutions to our partners to help keep their costs low without compromising value. We do this by utilizing non-proprietary equipment on all new commercial installations.

Take advantage of this by including us and our independent manufacturers in the specifications of your next project.

Including DC Elevator as a resource for your competitive bids will create an advantage that is rooted in our experience, know-how, and capabilities.

More details on the back of this document.



Please call or email us with your questions, thoughts, and ideas.

Dale Howard

Senior Project Manager, Lexington, KY
sales@dcelevator.com

Quality of Performance Matters

Some companies are driven solely by project cost, others by the completion date. Behind every one of our installations, the driving force is quality.

While budget and time commitments are important to us, we know that in the long run, the performance of our elevators matters most to our clients.

The Non-Proprietary Equipment Advantage

Like many trades, the elevator industry is under increasing pressure to supply products and services at competitive prices.

As a result, elevator companies have worked hard to develop products that are less costly to manufacture and install. Architects, building owners, and elevator companies can agree that a decrease in cost is a benefit to everyone.

DC Elevator recognizes, when buying any equipment, the most important factor is its value. While value and cost are sometimes related, they are not necessarily the same thing.

When purchasing an automobile, its worth derives from the price, the cost of maintenance, and the life of the car. It takes experience and vast knowledge to apply the same principles to the purchasing process of an elevator.

We hope to have the opportunity to share our knowledge and expertise on your next elevator project..

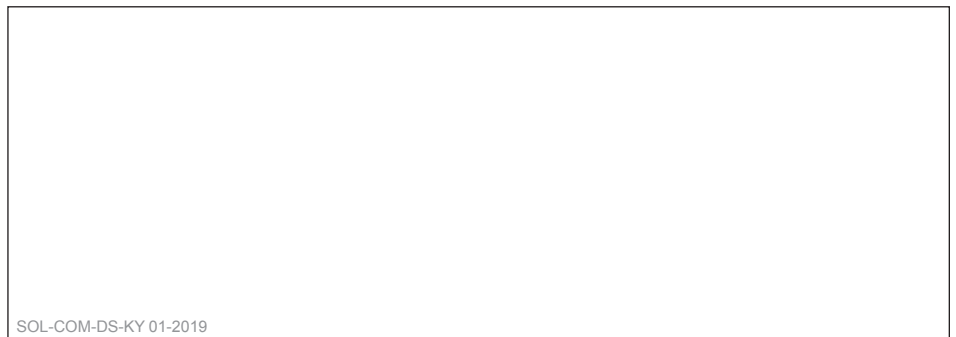
Please call us with questions!



Hydraulic Elevator Hoistway



Hydraulic Elevator Pit



SOL-COM-DS-KY 01-2019